

Cushman & Wakefield Atlantic Saint John Market - Broker Update

September 2009



**CUSHMAN &
WAKEFIELD®**

ATLANTIC

Independently owned and operated

SAINT JOHN MARKET - BROKER UPDATE



OFFICE - September '09

Steve Kincade
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Stephanie Turner

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Mike Watkins

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71 Paradise Row
Saint John, NB E2K 3H6
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Bill MacAvoy

Managing Director, Atlantic Canada
902.425.1872

bmacavoy@cweast.com

ADDRESS	SIZE	PRICE	DETAILS	AGENT
30 Stonegate Drive SAINT JOHN	7,500 sq. ft.	\$24.00 Plus Utilities	Drury Cove, Luxury office space, Under construction, Waterfront	Stephanie Turner
124 Prince William Street SAINT JOHN	4,650 sq. ft.	\$19.50 Gross	Uptown office, Victorian façade	Stephanie Turner
87 Canterbury Street SAINT JOHN	850 sq. ft.	\$12.00 Net	Uptown, Heritage, Loft style office space	Stephanie Turner
400 Main Street (1010) SAINT JOHN	738 sq. ft.	\$15.00 Net	Off lobby, visibility	Stephanie Turner
400 Main Street (1050) SAINT JOHN	1,549 sq. ft.	\$15.00	View of Harbour, washroom	Stephanie Turner
199 Chesley Drive – Suite 102 SAINT JOHN	505 sq. ft.	\$14.50	Office space	Steve Kincade
199 Chesley Drive – Suite 104 SAINT JOHN	130 sq. ft.	\$10.00	Office space	Steve Kincade
199 Chesley Drive – Suite 107 SAINT JOHN	2,536 sq. ft.	\$15.50	Office space	Steve Kincade
199 Chesley Drive – Suite 211 SAINT JOHN	740 sq. ft.	\$13.50	Office space	Steve Kincade
15 Turner Court SUSSEX	1,500 sq. ft.	\$8.50 Gross	Modern office space, second floor, highway access	Steve Kincade
298 Main Street SAINT JOHN	3,000 sq. ft.	\$12.00 psf + utilities	Office space. 1 st & 2 nd floor.	Stephanie Turner

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ADDRESS	SIZE	PRICE	DETAILS	AGENT
1216 Sandcove Road SAINT JOHN	Various	\$7.00 Net	Economical rents. Flexible Terms	Stephanie Turner
600 Rothesay Ave SAINT JOHN	3,000 sq. ft.	\$15.00 Net	Modern office design	Stephanie Turner
133 Prince William Street SAINT JOHN	6,880 sq. ft.	\$18.00 Semi Gross	Amazing harbour view. Electricity extra	Stephanie Turner
125 Prince William Street – 2W SAINT JOHN	3,900 sq. ft.	\$11.00 Net	Uptown Heritage	Stephanie Turner
125 Prince William Street – 1PW SAINT JOHN	4,500 sq. ft.	\$18.00 Net	Ground floor, Uptown	Stephanie Turner
125 Prince William Street – 1W SAINT JOHN	1,980 sq. ft.	\$15.00 Net	Ground floor, Water street	Stephanie Turner
12 Smythe Street, Suite 130 SAINT JOHN	1,006 sq. ft.	\$19.00	Professional office space	Steve Kincade
28 King Street, Unit 5A1 SAINT JOHN	1,525 sq. ft.	\$1,970 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 5B1 SAINT JOHN	1,050 sq. ft.	\$1,094 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 5B3 SAINT JOHN	1,125 sq. ft.	\$1,172 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 4B4 SAINT JOHN	700 sq. ft.	\$730 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 3B3 SAINT JOHN	1,800 sq. ft.	\$1,875 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 4B3 SAINT JOHN	775 sq. ft.	\$808 Gross	City center, Office space	Steve Kincade

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INDUSTRIAL - September '09

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Mike Watkins

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ADDRESS	SIZE	PRICE	DETAILS	AGENT
Rosemount Ave SAINT JOHN	18,763 sq. ft.	\$3.00 Semi Gross	Land & 2 Bldg's, Hwy access	Steve Kincade
600 Rothesay Ave SUSSEX	11,000 sq. ft.	\$5.50 Net	18.5' Ceilings, Grade loading	Stephanie Turner
48 Hathaway Cres. Unit 1 SAINT JOHN	5,340 sq. ft.	\$5.90 Net	Prime warehouse space. West Saint John. Hwy access.	Steve Kincade
48 Hathaway Cres. Unit 2 SAINT JOHN	2,670 sq. ft.	\$5.90 Net	Prime warehouse space. West Saint John. Hwy access.	Steve Kincade
1490 Manawagonish Road SAINT JOHN	18,000 sq. ft.	\$7.00 Net	Warehouse. West Saint John	Stephanie Turner
850 Fairville Boulevard SAINT JOHN	10,200 sq. ft.	\$6.75 Net	Prime warehouse location. West Side. 16 foot ceiling height	Mike Watkins

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SAINT JOHN MARKET - BROKER UPDATE

COMMERCIAL/RETAIL - September '09



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124 Prince William Street SAINT JOHN	2,100 sq. ft.	\$15.00 Net	Ground floor retail	Stephanie Turner
122 Hampton Road Unit 1 ROTHESAY	3,184 sq. ft.	\$14.50	Strip Mall. Retail Space	Steve Kincade
122 Hampton Road Unit 5 ROTHESAY	925 sq. ft.	\$14.50 Net	Strip Mall. Retail Space	Steve Kincade
124 Hampton Road, Suite U6 ROTHESAY	1,750 sq. ft.	\$12.00	Strip Mall. Retail Space	Steve Kincade
1490 Manawagonish Road SAINT JOHN	2,000 sq. ft.	\$13.00 Net	Retail storefronts	Stephanie Turner
201 – 207 Charlotte Street SAINT JOHN	2,000 sq. ft.	\$2,500 Mth	Multi unit retail space	Mike Watkins

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SAINT JOHN MARKET - BROKER UPDATE

INVESTMENT - Septmeber 09



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ADDRESS	SIZE	PRICE	DETAILS	AGENT
200 Germain Street West SAINT JOHN		\$209,000	Warehouse / Industrial building	Mike Watkins
180 Woodhaven Road SAINT JOHN		\$ 1,400,000	24 Unit multi-res apartment building	Steve Kincade
199 Chesley Drive SAINT JOHN	26,000 sq. ft	\$ 3,490,000	Office complex & second lot in prime location	Steve Kincade
1441 Manawagonish Road SAINT JOHN	31 Units	\$ 1,500,000	Motel.	Steve Kincade
2 Parkdale ROTHESAY	4,600 sq. ft.	\$499,900	Commercial retail strip plaza	Mike Watkins
28 McIlveen Drive SAINT JOHN	19,379 sq. ft.	\$2,165,000	Multi-tenant strip mall	Stephanie Turner
1726 Manawagonish Road SAINT JOHN	22 Units	\$699,000	Business asset. Includes house & office	Steve Kincade
201 – 207 Charlotte Street SAINT JOHN		\$569,000	Multi unit investment	Mike Watkins
310 Ellerdale Street SAINT JOHN		\$ 1,300,000	3 multi res buildings. 28 units	Steve Kincade
455 Michael Crescent SAINT JOHN	12 Units	\$649,000	Apartment building	Stephanie Turner
252-254 Millidge Avenue SAINT JOHN	2 Unit building	\$229,900	Apartment building	Mike Watkins
38,42,46 Lauder Court MILLIDGEVILLE	6 Unit	\$289,000	Three 6 unit buildings	Mike Watkins

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LAND - September 09



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Spruce Lake Industrial Park	19 Acres	\$80,000	Owner build to suit	Mike Watkins
Honduras	¼ Acre	\$18,000 - \$22,000	Oceanfront Lots. 85% sold	Stephanie Turner
Kilmarnock Head ST. ANDREWS	1.2 + Acres	\$90,000 and Up	Residential lots. Resort Area	Stephanie Turner
1271 Bayside Drive SAINT JOHN	13 Acres	\$650,000	Industrial Development	Stephanie Turner
Rosemount Ave SAINT JOHN	18,000 sq. ft.	\$3.00 Semi Gross	Vacant land	Steve Kincade
Manawagonish Road SAINT JOHN	65,337 sq. ft.	\$149,000	Vacant land overlooking The Bay of Fundy	Steve Kincade
McAllister Drive SAINT JOHN	14 Acres	\$3,430,000	Prime development land	Mike Watkins
Highmeadow Park SAINT JOHN		\$126,500	Prime residential development land	Mike Watkins
Forbes Drive MILLIDGEVILLE	2.1 Acres	\$235,000	Multi unit development land	Mike Watkins

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OUR AGENTS



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