Cushman & Wakefield Atlantic
Saint John Market - Broker Update

February 2010

CUSHMAN & WAKEFIELD®
ATLANTIC
Independently owned and operated

SAINT JOHN MARKET - BROKER UPDATE

OFFICE - February '10

CUSHMAN & WAKEFIELD® ATLANTIC
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Steve Kincade
506.693.6876
SteveK@cweast.com

Stephanie Turner
506.653.3812
sturner@cweast.com

Mike Watkins
506.653.3810
mwatkins@cweast.com

ADDRESS	SIZE	PRICE	DETAILS	AGENT
30 Stonegate Drive SAINT JOHN	7,500 sq. ft.	$24.00 Plus Utilities	Drury Cove, Luxury office space, Under construction, Waterfront	Stephanie Turner
124 Prince William Street SAINT JOHN	4,650 sq. ft.	$19.50 Gross	Uptown office, Victorian façade	Stephanie Turner
400 Main Street (1010) SAINT JOHN	738 sq. ft.	$15.00 Net	Off lobby, visibility	Stephanie Turner
400 Main Street (1050) SAINT JOHN	1,549 sq. ft.	$15.00 Net	View of Harbour, washroom	Stephanie Turner
400 Main Street (2046) SAINT JOHN	3,300 sq. ft.	$15.00 Net	Professional office space	Stephanie Turner
400 Main Street (2070) SAINT JOHN	3,800 sq. ft.	$15.00 Net	Professional office space	Stephanie Turner
400 Main Street (P110) SAINT JOHN	1,303 sq. ft.	$15.00 Gross	Economical rent	Stephanie Turner
199 Chesley Drive – Suite 104 SAINT JOHN	130 sq. ft.	$10.00	Office space	Steve Kincade
199 Chesley Drive – Suite 107 SAINT JOHN	2,536 sq. ft.	$15.50	Office space	Steve Kincade
199 Chesley Drive – Suite 112 SAINT JOHN	540 sq. ft.	$13.50	Office Space	Steve Kincade
298 Main Street SAINT JOHN	1,600 sq. ft.	$12.00 psf + utilities	Office space. 2nd floor.	Stephanie Turner
107 Germain Street SAINT JOHN	3,600 sq. ft.	$12.00	Utilities extra	Stephanie Turner

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71 Paradise Row
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Bill MacAvoy
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1216 Sandcove Road SAINT JOHN	Various	$8.00 Net	Economical rents. Flexible Terms	Stephanie Turner
125 Prince William Street – 1PW SAINT JOHN	4,500 sq. ft.	$18.00 Net	Ground floor, Uptown	Stephanie Turner
125 Prince William Street – 1W SAINT JOHN	1,000 sq. ft.	$15.00 Net	Ground floor, Water street	Stephanie Turner
125 Prince William Street – 2PW SAINT JOHN	800 sq. ft.	$11.00 Net	Ideal for small business	Stephanie Turner
125 Prince William Street – 3PW SAINT JOHN	1,955 sq. ft.	$8.50 Net	Harbour view	Stephanie Turner
28 King Street, Unit 5A1 SAINT JOHN	1,525 sq. ft.	$1,970 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 5B1 SAINT JOHN	1,050 sq. ft.	$1,094 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 5B3 SAINT JOHN	1,125 sq. ft.	$1,172 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 4B4 SAINT JOHN	700 sq. ft.	$730 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 3B3 SAINT JOHN	1,800 sq. ft.	$1,875 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 4B3 SAINT JOHN	775 sq. ft.	$808 Gross	City center, Office space	Steve Kincade
108 Prince William Street SAINT JOHN	Suite 201 - 700 sq. ft. Suite 202 – 500 sq. ft.	Suite 201 - $960 Mth Suite 202 - $600 Mth	Utilities extra Attractive office space	Stephanie Turner

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INDUSTRIAL - February '10

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ADDRESS	SIZE	PRICE	DETAILS	AGENT
30 Progress Drive ST. STEPHEN	105,000 sq. ft. 37 Acres	$4,500,000	Large warehouse / manufacturing facility in St. Stephen, close to US border	Mike Watkins
48 Hathaway Cres. Unit 1 SAINT JOHN	5,340 sq. ft.	$5.90 Net	Prime warehouse space. West Saint John. Hwy access.	Steve Kincade
1490 Manawagonish Road SAINT JOHN	18,000 sq. ft.	$7.00 Net	Warehouse. West Saint John	Stephanie Turner
850 Fairville Boulevard SAINT JOHN	10,700 sq. ft.	$6.75 Net	Prime warehouse location. West Side. 15 foot ceiling height	Mike Watkins

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COMMERCIAL/RETAIL - February '10

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ADDRESS	SIZE	PRICE	DETAILS	AGENT
2 Parkdale ROTHESAY	670 sq. ft.	$18.00 Semi – Gross	Ground floor retail	Mike Watkins
124 Prince William Street SAINT JOHN	2,100 sq. ft.	$15.00 Net	Ground floor retail	Stephanie Turner
122 Hampton Road Unit 1 ROTHESAY	3,184 sq. ft.	$14.00	Strip Mall. Retail Space	Steve Kincade
122 Hampton Road Unit 5 ROTHESAY	925 sq. ft.	$10.00 Net	Strip Mall. Retail Space	Steve Kincade
124 Hampton Road, Suite U6 ROTHESAY	1,750 sq. ft.	$10.00	Strip Mall. Retail Space	Steve Kincade
1490 Manawagonish Road SAINT JOHN	2,000 sq. ft.	$13.00 Net	Retail storefronts	Stephanie Turner
201 – 207 Charlotte Street SAINT JOHN	2,000 sq. ft.	$2,500 Mth	Multi unit retail space	Mike Watkins
507 Main Street SAINT JOHN	1,500 sq. ft.	$1,900 Mth	Utilities extra (Main Brace)	Stephanie Turner

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SAINT JOHN MARKET - BROKER UPDATE

INVESTMENT - February '10

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ADDRESS	SIZE	PRICE	DETAILS	AGENT
356 Rothesay Avenue SAINT JOHN	5,000 sq. ft.	$529,000	Commercial building, retail or office	Stephanie Turner
1216 Sandcove Road SAINT JOHN	120,000 sq. ft. 32 acres	$4,235,000	Opportunity for redevelopment	Stephanie Turner
200 Germain Street West SAINT JOHN		$209,000	Warehouse / Industrial building	Mike Watkins
199 Chesley Drive SAINT JOHN	26,000 sq. ft	$3,490,000	Office complex & second lot in prime location	Steve Kincade
201 – 207 Charlotte Street SAINT JOHN		$569,000	Multi unit investment	Mike Watkins
252-254 Millidge Avenue SAINT JOHN	2 Unit building	$229,900	Apartment building	Mike Watkins
SOLD 38,42,46 Lauder Court MILLIDGEVILLE	6 Unit	$289,000	Three 6 Unit Buildings	Mike Watkins

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LAND - February '10

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City Road SAINT JOHN	83,700 sq. ft.	$649,000	Prime commercial area	Steve Kincade
421 Woodward Avenue SAINT JOHN	4.0 Acres	$229,900	Vacant land in Millidgeville	Mike Watkins
. 459-460 Ashburn Lake Road SAINT JOHN	5 Acres	$950,000	Highway Access	Stephanie Turner
Doak Road FREDERICTON	60 Acres	$750,000	Industrial area off Allison Blvd	Stephanie Turner
Spruce Lake Industrial Park	19 Acres	$80,000 per acre	Owner build to suit	Mike Watkins
Kilmarnock Head ST. ANDREWS	1.2 + Acres	$675,000 and Up Promotional pricing until May 2010	Residential lots. Resort Area	Stephanie Turner
Rosemount Ave SUSSEX	18,000 sq. ft.	$3.00 Semi Gross	Vacant land	Steve Kincade
McAllister Drive SAINT JOHN	14 Acres	$3,430,000	Prime development land	Mike Watkins
Highmeadow Park SAINT JOHN		$126,500	Prime residential development land	Mike Watkins
Forbes Drive MILLIDGEVILLE	2.1 Acres	$235,000	Multi unit development land	Mike Watkins

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OUR AGENTS

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