

# Cushman & Wakefield Atlantic Saint John Market - Broker Update

December 2009



**CUSHMAN &  
WAKEFIELD®**

**ATLANTIC**

Independently owned and operated

# SAINT JOHN MARKET - BROKER UPDATE



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## OFFICE - December '09

**Steve Kincade**

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**Stephanie Turner**

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**Mike Watkins**

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ADDRESS	SIZE	PRICE	DETAILS	AGENT
30 Stonegate Drive SAINT JOHN	7,500 sq. ft.	\$24.00 Plus Utilities	Drury Cove, Luxury office space, Under construction, Waterfront	Stephanie Turner
124 Prince William Street SAINT JOHN	4,650 sq. ft.	\$19.50 Gross	Uptown office, Victorian façade	Stephanie Turner
400 Main Street (1010) SAINT JOHN	738 sq. ft.	\$15.00 Net	Off lobby, visibility	Stephanie Turner
400 Main Street (1050) SAINT JOHN	1,549 sq. ft.	\$15.00 Net	View of Harbour, washroom	Stephanie Turner
400 Main Street (2046) SAINT JOHN	3,300 sq. ft.	\$15.00 Net	Professional office space	Stephanie Turner
400 Main Street (2070) SAINT JOHN	3,800 sq. ft.	\$15.00 Net	Professional office space	Stephanie Turner
400 Main Street (P110) SAINT JOHN	1,303 sq. ft.	\$15.00 Gross	Economical rent	Stephanie Turner
199 Chesley Drive – Suite 104 SAINT JOHN	130 sq. ft.	\$10.00	Office space	Steve Kincade
199 Chesley Drive – Suite 107 SAINT JOHN	2,536 sq. ft.	\$15.50	Office space	Steve Kincade
199 Chesley Drive – Suite 211 SAINT JOHN	740 sq. ft.	\$12.50	Office space	Steve Kincade
15 Turner Court SUSSEX	1,500 sq. ft.	\$8.50 Gross	Modern office space, second floor, highway access	Steve Kincade
298 Main Street SAINT JOHN	1,600 sq. ft.	\$12.00 psf + utilities	Office space. 2 <sup>nd</sup> floor.	Stephanie Turner
107 Germain Street SAINT JOHN	3,600 sq. ft.	\$12.00	Utilities extra	Stephanie Turner

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ADDRESS	SIZE	PRICE	DETAILS	AGENT
1216 Sandcove Road SAINT JOHN	Various	\$8.00 Net	Economical rents. Flexible Terms	Stephanie Turner
125 Prince William Street – 1PW SAINT JOHN	4,500 sq. ft.	\$18.00 Net	Ground floor, Uptown	Stephanie Turner
125 Prince William Street – 1W SAINT JOHN	1,000 sq. ft.	\$15.00 Net	Ground floor, Water street	Stephanie Turner
125 Prince William Street – 2PW SAINT JOHN	800 sq. ft.	\$11.00 Net	Ideal for small business	Stephanie Turner
125 Prince William Street – 3PW SAINT JOHN	1,955 sq. ft.	\$8.50 Net	Harbour view	Stephanie Turner
28 King Street, Unit 5A1 SAINT JOHN	1,525 sq. ft.	\$1,970 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 5B1 SAINT JOHN	1,050 sq. ft.	\$1,094 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 5B3 SAINT JOHN	1,125 sq. ft.	\$1,172 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 4B4 SAINT JOHN	700 sq. ft.	\$730 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 3B3 SAINT JOHN	1,800 sq. ft.	\$1,875 Gross	City center, Office space	Steve Kincade
28 King Street, Unit 4B3 SAINT JOHN	775 sq. ft.	\$808 Gross	City center, Office space	Steve Kincade
102-108 Prince William Street SAINT JOHN	500 sq. ft.	\$600 Mth	Utilities extra	Stephanie Turner

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# SAINT JOHN MARKET - BROKER UPDATE

## INDUSTRIAL - December '09



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ADDRESS	SIZE	PRICE	DETAILS	AGENT
30 Progress Drive ST. STEPHEN	105,000 sq. ft. 37 Acres	\$4,500,000	Large warehouse / manufacturing facility in St. Stephen, close to US border	Mike Watkins
Rosemount Ave SAINT JOHN	18,763 sq. ft.	\$3.00 Semi Gross	Land & 2 Bldg's, Hwy access	Steve Kincade
600 Rothesay Ave SAINT JOHN	5,000 sq. ft.	\$5.50 Net	18.5' Ceilings, Grade loading	Stephanie Turner
48 Hathaway Cres. Unit 1 SAINT JOHN	5,340 sq. ft.	\$5.90 Net	Prime warehouse space. West Saint John. Hwy access.	Steve Kincade
48 Hathaway Cres. Unit 2 SAINT JOHN	2,670 sq. ft.	\$5.90 Net	Prime warehouse space. West Saint John. Hwy access.	Steve Kincade
1490 Manawagonish Road SAINT JOHN	18,000 sq. ft.	\$7.00 Net	Warehouse. West Saint John	Stephanie Turner
850 Fairville Boulevard SAINT JOHN	10,700 sq. ft.	\$6.75 Net	Prime warehouse location. West Side. 15 foot ceiling height	Mike Watkins

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## COMMERCIAL/RETAIL - December '09



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ADDRESS	SIZE	PRICE	DETAILS	AGENT
124 Prince William Street SAINT JOHN	2,100 sq. ft.	\$15.00 Net	Ground floor retail	Stephanie Turner
122 Hampton Road Unit 1 ROTHESAY	3,184 sq. ft.	\$14.50	Strip Mall. Retail Space	Steve Kincade
122 Hampton Road Unit 5 ROTHESAY	925 sq. ft.	\$14.50 Net	Strip Mall. Retail Space	Steve Kincade
124 Hampton Road, Suite U6 ROTHESAY	1,750 sq. ft.	\$12.00	Strip Mall. Retail Space	Steve Kincade
1490 Manawagonish Road SAINT JOHN	2,000 sq. ft.	\$13.00 Net	Retail storefronts	Stephanie Turner
201 - 207 Charlotte Street SAINT JOHN	2,000 sq. ft.	\$2,500 Mth	Multi unit retail space	Mike Watkins
507 Main Street SAINT JOHN	1,500 sq. ft.	\$1,900 Mth	Utilities extra (Main Brace)	Stephanie Turner

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## INVESTMENT - December '09



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ADDRESS	SIZE	PRICE	DETAILS	AGENT
1216 Sandcove Road SAINT JOHN	120,000 sq. ft. 32 acres	\$4,235,000	Opportunity for redevelopment	Stephanie Turner
200 Germain Street West SAINT JOHN		\$209,000	Warehouse / Industrial building	Mike Watkins
180 Woodhaven Road SAINT JOHN		\$1,400,000	24 Unit multi-res apartment building	Steve Kincade
199 Chesley Drive SAINT JOHN	26,000 sq. ft	\$3,490,000	Office complex & second lot in prime location	Steve Kincade
1441 Manawagonish Road SAINT JOHN	31 Units	\$1,500,000	Motel.	Steve Kincade
2 Parkdale ROTHESAY	4,600 sq. ft.	\$499,900	Commercial retail strip plaza	Mike Watkins
1726 Manawagonish Road SAINT JOHN	22 Units	\$699,000	Business asset. Includes house & office	Steve Kincade
201 – 207 Charlotte Street SAINT JOHN		\$569,000	Multi unit investment	Mike Watkins
310 Ellerdale Street SAINT JOHN		\$1,300,000	3 multi res buildings. 28 units	Steve Kincade
252-254 Millidge Avenue SAINT JOHN	2 Unit building	\$229,900	Apartment building	Mike Watkins
38,42,46 Lauder Court MILLIDGEVILLE	6 Unit	\$289,000	Three 6 unit buildings	Mike Watkins

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## LAND - December '09



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ADDRESS	SIZE	PRICE	DETAILS	AGENT
<b>*NEW*</b> City Road SAINT JOHN	83,700 sq. ft.	\$649,000	Prime commercial area	Steve Kincade
421 Woodward Avenue SAINT JOHN	4.0 Acres	\$229,900	Vacant land in Millidgeville	Mike Watkins
459-460 Ashburn Lake Road SAINT JOHN	5 Acres	\$950,000	Highway Access	Stephanie Turner
Doak Road FREDERICTON	60 Acres	\$750,000	Industrial area off Allison Blvd	Stephanie Turner
Spruce Lake Industrial Park	19 Acres	\$80,000 per acre	Owner build to suit	Mike Watkins
Honduras	¼ Acre	\$18,000 - \$22,000	Oceanfront Lots. 90% sold	Stephanie Turner
Kilmarnock Head ST. ANDREWS	1.2 + Acres	\$67,5000 and Up Promotional pricing until May 2010	Residential lots. Resort Area	Stephanie Turner
Rosemount Ave SAINT JOHN	18,000 sq. ft.	\$3.00 Semi Gross	Vacant land	Steve Kincade
Manawagonish Road SAINT JOHN	65,337 sq. ft.	\$149,000	Vacant land overlooking The Bay of Fundy	Steve Kincade
McAllister Drive SAINT JOHN	14 Acres	\$3,430,000	Prime development land	Mike Watkins
Higheadow Park SAINT JOHN		\$126,500	Prime residential development land	Mike Watkins
Forbes Drive MILLIDGEVILLE	2.1 Acres	\$235,000	Multi unit development land	Mike Watkins

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## OUR AGENTS

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